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## Discussion of Average versus Extreme Case Severity in Pandemic Risk Communications

**Brian J. Zikmund-Fisher, Aaron M. Scherer, Megan Knaus, Enny Das, Angela Fagerlin**

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To investigate determinants of the public's perceptions of disease threat, in 2015 we conducted a randomized survey

experiment in the Netherlands. Adults who read a mock news article describing average or extreme outcomes from a hypothetical influenza pandemic were more influenced by average than by extreme case information. Presenting both types of information simultaneously appeared counterproductive.

When pandemics strike, clear and timely communication is essential to raising public awareness of disease threat and motivating preventive behaviors (1). Yet, in most pandemics, the experience of affected persons is heterogeneous: a subset of persons have severe symptoms or sequelae, whereas most affected persons have much milder symptoms or sequelae. This heterogeneity creates a dilemma: Should communications about new infectious disease threats emphasize the character and severity of modal cases, which represents what most persons will experience, or should they focus on the severity of extreme cases to make clear the potential threat, even if that threat is highly unlikely? Both types of information are clearly important. Yet, risk messages are inherently difficult to understand, and providing multiple types of information simultaneously might undermine the public's understanding of a threat. Simplicity of message enables communications to stick with target audiences, and limiting communications to fewer, clearly contextualized, issues can increase efficacy (2,3).

To begin to address this communications dilemma, during 2015 we conducted a randomized survey experiment with adult residents of the Netherlands who participate in an online panel administered by Survey Sampling International (<https://www.surveysampling.com/>). We established quotas for age and sex that approximated the distributions of these characteristics in the population of the Netherlands (online Technical Appendix, <https://wwwnc.cdc.gov/EID/article/23/4/16-1600-Techapp1.pdf>). Upon completing the survey, participants received modest prizes.

Participants read a mock news article about a new pandemic (referred to as H7N3 influenza) spreading within the Netherlands. We randomly varied how the article discussed the average case severity, which was 1) not discussed, 2) described as mild (moderate fever and cough; generally goes away by itself), or 3) described as moderately severe (high fever, cough, vomiting; generally requires intravenous medication and hospitalization). We also independently varied the description of extreme cases, which were 1) not discussed, 2) described as (relatively) mild (requiring 1–2 days of hospitalization because of difficulty breathing, dizziness, and persistent coughing), or 3) described as moderately severe (requiring hospitalization [and causing 1 death] because of difficulty breathing, dizziness, severe coughing, and fluid in the lungs). This randomization resulted in a 3 × 3 between-subjects factorial design. Following guidelines for effective health messages (4), all articles

**Table.** Differences in ratings of worry and vaccination intentions compared with ratings when no information was provided about a hypothetical influenza pandemic, the Netherlands, 2015\*

Average case scenario	Extreme case scenario		
	No Information	Mild severity	Moderate severity
No information			
Worry if symptoms	Reference	-0.01	+0.20
Worry about extreme	Reference	+0.07	+0.13
Vaccination intentions	Reference	-0.16	+0.18
Mild severity			
Worry if symptoms	-0.23	-0.08	-0.07
Worry about extreme	-0.07	-0.01	+0.01
Vaccination intentions	-0.25	-0.18	-0.12
Moderate severity			
Worry if symptoms	+0.26	+0.18	+0.17
Worry about extreme	+0.22	+0.13	+0.13
Vaccination intentions	+0.21	+0.05	-0.06

+, increased worry; -, decreased worry.

included a (fixed) efficacy message, instructing readers to cover their mouths for coughs and sneezes and wash hands frequently to prevent disease spread (online Technical Appendix). This design received exempt status approval from the University of Michigan Medical Institutional Review Board (Ann Arbor, MI, USA).

Our analyses focused on 3 questions: how much respondents would worry if symptoms developed, how much they would worry about extreme effects if they contracted the disease, and participants' vaccination intentions if a vaccine were available. All questions were 5-point Likert scales, where higher values represented greater worry or intent to vaccinate. Although absolute rates of concern and vaccination intentions are not generalizable from the hypothetical scenario, significant differences among the experimental conditions should be. We conducted  $3 \times 3$  analyses of variance and ordered logistic regression analyses of each outcome with variables for each level of average and/or extreme case information (not present, mild, moderate). The results showed close correspondence, so for simplicity we report only analysis of variance results.

A total of 2,695 participants completed the survey and answered the 3 primary outcome questions. Average age was 49.2 (SD  $\pm$  15.6; range 18–96) years, and 49.8% of respondents reported being female.

Overall, respondents were most sensitive to descriptions of average case severity: worry if symptoms:  $F(2,2686) = 20.87$ ,  $p < 0.001$ ; worry about extreme:  $F(2,2686) = 6.16$ ,  $p = 0.002$ ; vaccination intentions:  $F(2,2686) = 7.56$ ,  $p < 0.001$ . By contrast, the main effect of extreme case information was nonsignificant in all 3 analyses ( $0.16 < p < 0.77$ ). However, we noticed evidence of an interaction effect for vaccination intentions ( $F[2,2686] = 3.23$ ,  $p = 0.01$ ).

The main effect of average case information was clearly visible among respondents receiving no information about extreme cases (Table, first column). Yet, the effect of average case information appears muted (less variance) when extreme case descriptions were also presented. In fact, if

participants were told that the average case was moderately severe (Table, bottom row), adding extreme case information (either severity level) did not increase worry or vaccination intentions, and the trend is negative.

Our data suggest that information about average cases and extreme cases did not have additive effects on participants' responses. We observed the strongest effects (positive and negative) of average case information when information about extreme cases was not provided. Providing average case information might inhibit consideration of just how serious the disease could be. Average case information also might have higher personal relevance to the public because extreme cases are more easily discounted. If so, public health communications about new threats should avoid presenting both types of information simultaneously.

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Dr. Zikmund-Fisher is associate professor of Health Behavior and Health Education at the University of Michigan School of Public Health. His research focuses on determinants of health risk perceptions and designing effective health risk communications.

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## West Nile Virus Seroprevalence, Connecticut, USA, 2000–2014

Megan E. Cahill, Yi Yao, David Nock, Philip M. Armstrong, Theodore G. Andreadis, Maria A. Diuk-Wasser, Ruth R. Montgomery

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DOI: <http://dx.doi.org/10.3201/eid2304.161669>

West Nile virus (WNV) infection is mainly asymptomatic but can be severe in elderly persons. As part of studies on immunity and aging in Connecticut, USA, we detected WNV seroconversion in 8.5% of nonimmunosuppressed and 16.8% of immunosuppressed persons. Age was not a significant seroconversion factor. Our findings suggest that immune factors affect seroconversion.

Since the 1999 emergence of West Nile virus (WNV) in North America, >43,000 cases of disease and 1,884 deaths have been reported (1); overall infections are estimated at ≈3 million (2). Although WNV infections can be asymptomatic, they can also cause severe neuroinvasive disease, especially among infants, immunocompromised persons, and elderly persons (3). Control of WNV infection involves innate immune pathways that mediate initial recognition and regulation of viral replication and adaptive immune responses that provide long-term protection (3). Spatial distribution analysis and mosquito surveillance studies have confirmed that WNV is endemic to Connecticut, USA (1,4).

We compared seroprevalence and demographics for 890 nonimmunosuppressed and 173 immunosuppressed adults enrolled in a study on immunity in aging (approved by the Human Investigations Committee of Yale University) (5) with those of symptomatic WNV case-patients reported to the Connecticut Department of Health (DPH) during 2000–2014. DPH-reported symptomatic case-patients (n = 116) sought medical attention and had a positive WNV laboratory test result (1). None of the asymptomatic participants were reported to DPH as WNV case-patients. Immunosuppressed participants followed an immunosuppressive medication regimen or had a diagnosis of rheumatoid arthritis (5). For all participants, we assessed previous exposure to WNV by immunoblot for WNV envelope protein (6). Seroconversion to WNV was distinguished from cross-reactivity to other flaviviruses by rescreening all positive serum against a recombinant WNV-specific mutant envelope protein that lacks the conserved cross-reactive fusion loop epitope (7).

We compared demographic characteristics of participant groups by using the Student *t*-test for continuous variables and  $\chi^2$  and Fisher exact tests for categorical variables;  $p < 0.05$  indicated statistical significance. Analysis was completed with SAS software version 9.3 (SAS Institute, Cary, NC, USA) and Prism 6 (GraphPad Software, Inc., La Jolla, CA, USA).

Immunoblot detected evidence of WNV exposure in 76 (8.5%) of the 890 nonimmunosuppressed participants (Table). These seropositive participants reported neither symptoms nor diagnosis of WNV infection and are considered to have had asymptomatic infections. Timing of asymptomatic infections could not be determined, but antibodies against WNV are durable and do not differ between asymptomatic and symptomatic adults (8).

Although age is a critical risk factor for severe WNV infection (3,9), the mean age of seropositive and seronegative nonimmunosuppressed participants did not differ significantly (Table). The rate of asymptomatic seroconversion did not vary significantly among the 890 persons in 3 age groups: <35 years (42/421), 35–65 years (7/121), and >65 years (27/348) ( $p = 0.338$ ). Seroconversion rates did not differ significantly by patient sex but were significantly elevated among those in self-identified Hispanic groups ( $p < 0.0001$ ), possibly because of different exposure histories. The similar age distribution among asymptomatic seroconverters suggests that the observed age-associated susceptibility to clinically apparent disease may result from other factors, including individual host factors and dysregulation in immune responses (6,10).

Among 173 immunosuppressed adults, 29 (16.8%) showed evidence of exposure to WNV (Table), resulting in 2.16 times the odds of positive immunoblot result than for nonimmunosuppressed adults (76/890, 8.5%;  $p = 0.002$ ).

# Discussion of Average versus Extreme Case Severity in Pandemic Risk Communications

## Technical Appendix

### Participants

Participants were members of an online panel maintained by the survey research company Survey Sampling International (SSI, <https://www.surveysampling.com/>). Panel members were originally recruited by a variety of opt-in methods, including online banners, TV ads, emails, apps, social media influencers, and websites. All SSI survey participants go through SSI's rigorous quality controls within the SSI Dynamix sampling platform before being included in any sample. At the time of this survey (April 2015), SSI's panel in the Netherlands had  $\approx 107,000$  members, drawn from all parts of the country in roughly similar proportions to the overall population distribution.

Sampling occurred as follows: Whenever an individual panel member logged on to SSI's system and declared his or her availability to take a survey, he or she was then randomized by a dynamic algorithm to 1 of the multiple surveys available at that time. This randomization algorithm adjusted the likelihood of assigning a respondent to a particular survey on the basis of respondent demographic characteristics and the needs of the currently fielded surveys. We established age (3 categories) and sex quotas (all combinations), and randomization continued until the total number of completes and all subquotas were achieved. Given the importance of communicating about pandemic influenza to older populations, our age quotas specifically included a minimum number of older adults.

## Scenarios

Once directed to our survey, participants were randomized to view 1 of 9 scenarios, which varied the level of information included in the mock news article regarding average case information and extreme case information. The specific language is as follows:

### Average Case Information

- No information
- Mild level information: Symptoms generally go away without medicine. Most of those who have gotten sick have experienced moderate fever with cough and body aches.
- Moderately severe level information: Symptoms generally go away with the help of intravenous medication that requires hospitalization. Most of those who have gotten sick have experienced high fever with cough, body aches, and nausea with severe vomiting.

### Extreme Case Information

- No information
- Mild level information: Some extreme cases required evaluation by a doctor and 1–2 days of hospitalization. These individuals experienced difficulty breathing, sudden dizziness, and severe persistent coughing. If you are experiencing any of these symptoms, you should seek medical care immediately.
- Moderately severe level information: Some extreme cases required hospitalization, and in 1 case, the person died due to lung failure. The individuals who were hospitalized experienced difficulty breathing, sudden dizziness, severe persistent coughing, and fluid in the lungs requiring breathing tubes. If you are experiencing any of these symptoms, you should seek medical care immediately.

Illustrative English-language examples of each of the 9 scenarios follow. All study materials were translated into Dutch and then back-translated into English to check for consistency. Survey respondents all received the Dutch versions of the scenarios and questions.

## Limitations

Our study is primarily limited by its use of an Internet sample from a single European country. Internet samples are by definition nonrepresentative in that participants have volunteered to take surveys. In addition, although we used age and sex quotas to ensure at least a moderate degree of demographic diversity among study respondents, the final study population differs from the adult population of the Netherlands in both measured and unmeasured ways. Nonetheless, our between-subjects randomized design ensures internal validity of the conclusions. A separate limitation is our use of a hypothetical scenario and disease, which may have affected the degree that participants were able to engage with the materials and consider them in the same way that they would in real life with an actual epidemic. As a result, we present these results as proof of a potentially important issue in pandemic communications but one that needs further studies to confirm its findings and demonstrate its generalizability across situations and populations.

## Scenario 1. Neither Average Cases nor Extreme Cases Described (Control)



### RIVM Reports Rise of H7N3 in the Netherlands

By Jan Brouwer

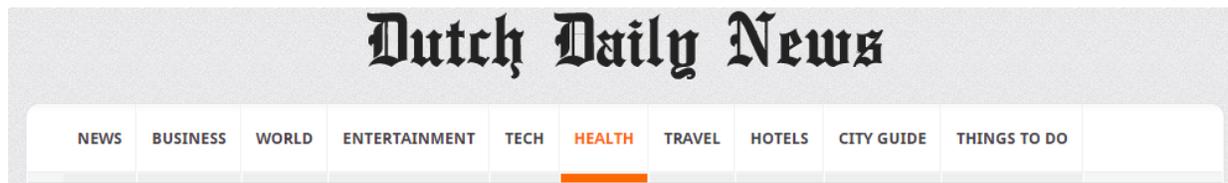
The number of confirmed cases of H7N3 in the Netherlands has risen to 279 according to health officials at the Rijksinstituut voor Volksgezondheid en Milieu (RIVM).

Dr. Van Leeuwen, an expert with the RIVM, highlighted the number of cases is likely much smaller than the actual number of cases, as there may be many people who have it but who have not seen a doctor or did not have their strain of flu tested. "H7N3 is quickly spreading across the Netherlands and is in every province," says Dr. Van Leeuwen. The concern is that H7N3 will spread from the Netherlands to other countries in Europe.

Outbreaks of flu viruses like this happen routinely and are closely monitored by health officials. But this rise in H7N3 has drawn considerable attention from health officials and media outlets.

Dr. Leeuwen stressed that RIVM will be closely monitoring cases of H7N3 and will report any changes. In the meantime, RIVM recommends that people can protect themselves by covering their mouth when coughing and sneezing and frequently washing their hands.

## Scenario 2. Average Cases Described as Mild, Extreme Cases Absent



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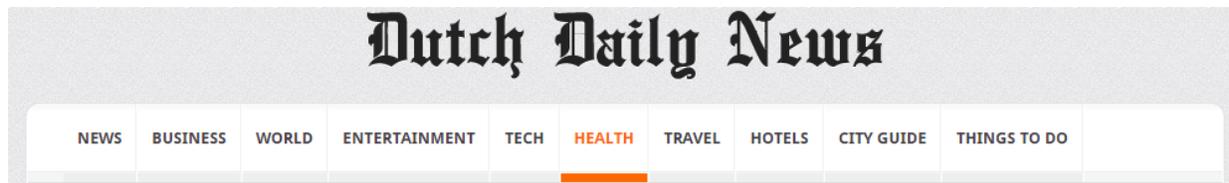
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Symptoms generally go away without medicine. Most of those who have gotten sick have experienced moderate fever with cough and body aches.

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## Scenario 3. Average Cases Described as Moderately Severe, Extreme Cases Absent



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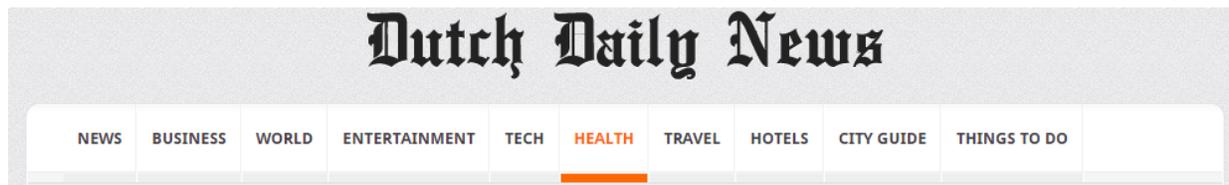
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Symptoms generally go away with the help of IV medication that requires hospitalization. Most of those who have gotten sick have experienced high fever with cough, body aches, and nausea with severe vomiting.

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## Scenario 4. Average Cases Absent, Extreme Cases Described as Mild



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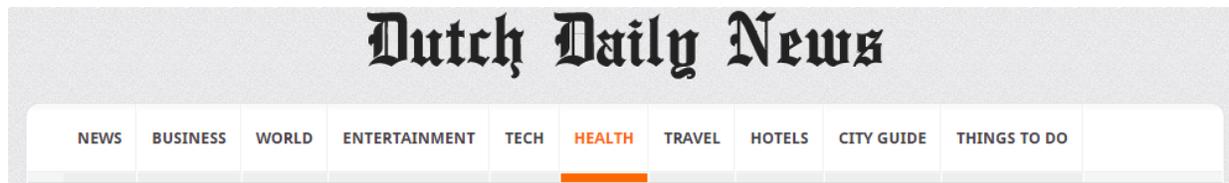
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Some extreme cases required evaluation by a doctor and 1–2 days of hospitalization. These individuals experienced difficulty breathing, sudden dizziness, and severe persistent coughing. If you are experiencing any of these symptoms, you should seek medical care immediately.

Outbreaks of flu viruses like this happen routinely and are closely monitored by health officials. But this rise in H7N3 has drawn considerable attention from health officials and media outlets.

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## Scenario 5. Average Cases Absent, Extreme Cases Described as Moderately Severe



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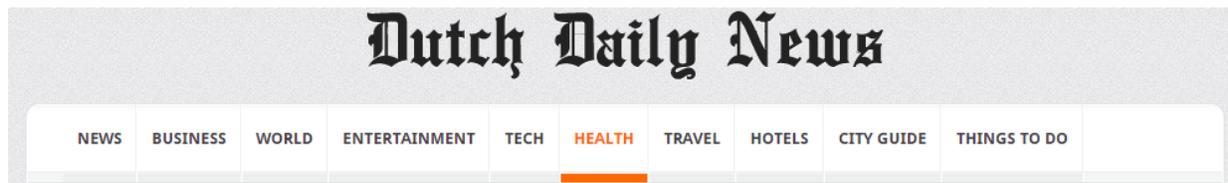
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Some extreme cases required hospitalization, and in one case, the person died due to lung failure. The individuals who were hospitalized experienced difficulty breathing, sudden dizziness, severe persistent coughing, and fluid in the lungs requiring breathing tubes. If you are experiencing any of these symptoms, you should seek medical care immediately.

Outbreaks of flu viruses like this happen routinely and are closely monitored by health officials. But this rise in H7N3 has drawn considerable attention from health officials and media outlets.

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## Scenario 6. Average Cases and Extreme Cases Both Described as Mild



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Some extreme cases required evaluation by a doctor and 1–2 days of hospitalization. These individuals experienced difficulty breathing, sudden dizziness, and severe persistent coughing. If you are experiencing any of these symptoms, you should seek medical care immediately.

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## Scenario 7. Average Cases Described as Mild, Extreme Cases Described as Moderately Severe



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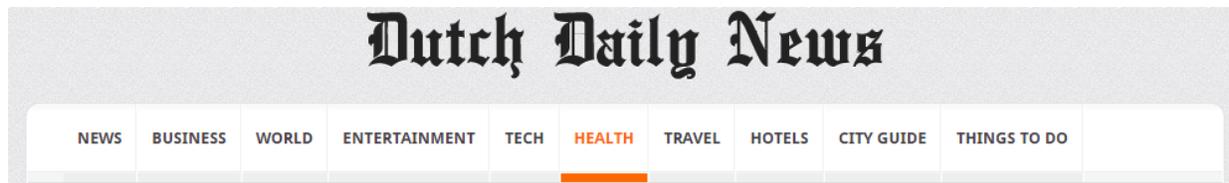
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## Scenario 8. Average Cases Described as Moderately Severe, Extreme Cases Described as Mild



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## Scenario 9. Average Cases and Extreme Cases Described as Moderately Severe



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The number of confirmed cases of H7N3 in the Netherlands has risen to 279 according to health officials at the Rijksinstituut voor Volksgezondheid en Milieu (RIVM).

Dr. Van Leeuwen, an expert with the RIVM, highlighted the number of cases is likely much smaller than the actual number of cases, as there may be many people who have it but who have not seen a doctor or did not have their strain of flu tested. “H7N3 is quickly spreading across the Netherlands and is in every province,” says Dr. Van Leeuwen. The concern is that H7N3 will spread from the Netherlands to other countries in Europe.

Symptoms generally go away with the help of IV medication that requires hospitalization. Most of those who have gotten sick have experienced high fever with cough, body aches, and nausea with severe vomiting.

Some extreme cases required hospitalization, and in one case, the person died due to lung failure. The individuals who were hospitalized experienced difficulty breathing, sudden dizziness, severe persistent coughing, and fluid in the lungs requiring breathing tubes. If you are experiencing any of these symptoms, you should seek medical care immediately.

Outbreaks of flu viruses like this happen routinely and are closely monitored by health officials. But this rise in H7N3 has drawn considerable attention from health officials and media outlets.

Dr. Leeuwen stressed that RIVM will be closely monitoring cases of H7N3 and will report any changes. In the meantime, RIVM recommends that people can protect themselves by covering their mouth when coughing and sneezing and frequently washing their hands.